

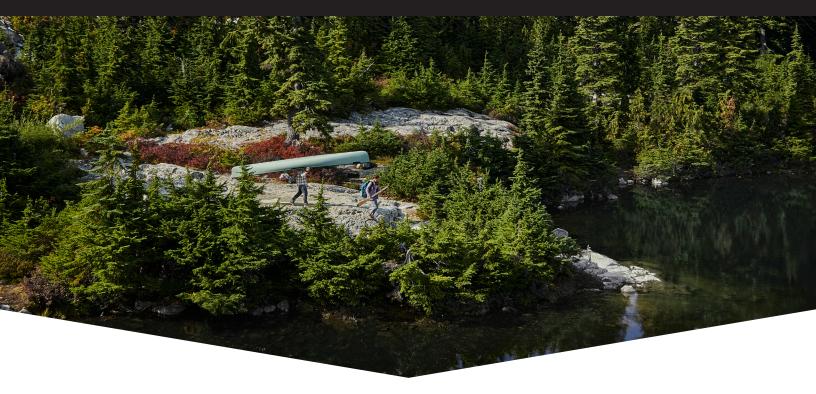
ETREX® 22X AND ETREX 32X GPS HANDHELDS

NEW PRODUCT ANNOUNCEMENT

OVERVIEW | FEATURES | COMPARISON | CONFIGURATIONS SPECIFICATIONS | MERCHANDISING | COMPATIBILITY

MARKETING MEMO

June 5, 2019



PRODUCT OVERVIEW:

Explore with confidence with eTrex 22x and eTrex 32x, rugged GPS handhelds with 2.2" sunlight-readable color displays. They come preloaded with TopoActive mapping featuring routable roads and trails to explore when cycling and hiking. Add even more maps via the microSD™ card slot and 8 GB of internal memory. With dual-satellite support (GPS and GLONASS), it tracks in more challenging environments than GPS alone. The eTrex 32x GPS handheld adds a three-axis electronic compass that shows your heading even when you're standing still, without holding it level. eTrex 32 also includes a barometric altimeter, which tracks changes in pressure to pinpoint your precise altitude, and you can even use it to plot barometric pressure over time, which can help you keep an eye on changing weather conditions.



Speed 2.4m O.51m Time to Next O.9030 No.52 No.52









eTrex 22x

eTrex 32x

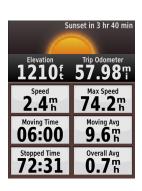
KEY FEATURES:

| | COLOR DISPLAY | 2.2" sunlight-readable color display |
|-----|-------------------------|--|
| NEW | TOPOACTIVE MAPPING | Preloaded with TopoActive maps with routable roads and trails for cycling and hiking |
| | MULTI-GNSS SUPPORT | Support for GPS and GLONASS satellites allows for tracking in more challenging environments than GPS alone |
| | EXPANDABLE MEMORY | 8 GB of internal memory for map downloads plus a microSD™ card slot |
| | PAPERLESS GEOCACHING | Supports paperless geocaching for downloading geocaches and details straight to your unit |
| | NAVIGATION SENSORS | Built-in three-axis compass and barometric altimeter help you keep your bearings (eTrex 32x only) |
| | BATTERY PERFORMANCE | Up to 25 hours in GPS mode with two AA batteries |
| | WATER RATING | Rugged, impact resistant and water-rated to IPX7¹ |

TOPOACTIVE MAPS



TRIP COMPUTER



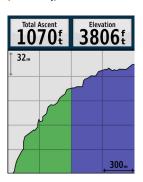
GEOCACHE



ELECTRONIC COMPASS (eTrex 32x only)



BAROMETRIC ALTIMETER (eTrex 32x only)



| PRODUCT COMPARISON: | eTrex 10 | eTrex 22x | eTrex 32x |
|---|--|--|--|
| Paperless geocaching | • | • | • |
| Dual-satellite support (GPS and GLONASS) | • | • | • |
| Electronic compass and barometric altimeter | GPS compass only | GPS compass only | • |
| Color display | | • | • |
| Internal and expandable memory for additional mapping | | • | • |
| TopoActive maps with routable roads and trails | | • | • |
| Wireless capabilities (ANT+®) | | | • |
| Battery life | Up to 25 hours | Up to 25 hours | Up to 25 hours |
| Water rating | IPX7 ¹ | IPX7¹ | IPX7¹ |
| Physical dimensions | 2.1" x 4.0" x 1.3" (5.4 x 10.3 x 3.3 cm) | 2.1" x 4.0" x 1.3" (5.4 x 10.3 x 3.3 cm) | 2.1" x 4.0" x 1.3" (5.4 x 10.3 x 3.3 cm) |
| Weight | 5 oz (141.7 g) with batteries | 5 oz (141.7 g) with batteries | 5 oz (141.7 g) with batteries |
| Display size | 1.4" x 1.7" (3.6 x 4.3 cm) 2.2" diag (5.6 cm) | 1.4" x 1.7" (3.5 x 4.4 cm) 2.2" diag (5.6 cm) | 1.4" x 1.7" (3.5 x 4.4 cm) 2.2" diag (5.6 cm) |

PRODUCT CONFIGURATIONS:

eTrex 22x



| , | AVAILABLE | ' | INCLUDES | | | COUNTRY OF ORIGIN | | |
|---|-------------|--------------|-------------------------------------|-----------|--------|-------------------|---|--|
| | Now | | eTrex 22x, USB cable, documentation | | | | n Taiwan. Cable made in Taiwan or China. | |
| | DESCRIPTION | SKU | UPC | MRP (USD) | MRP (C | CAD) | | |
| | eTrex 22x | 010-02256-00 | 753759230760 | \$199.99 | \$279 | .99 | SCHEDULE B: 8526910030 HTS: 8526.91.0020 | |

eTrex 32x



| AVAILABLE | | INCLUDE | ES | С | COUNTRY OF ORIGIN | | |
|-------------|--------------|-----------------------|-----------|---|---|--|--|
| Now | | eTrex 32x, USB cable, | Made | Made in Taiwan. Cable made in Taiwan or China. | | | |
| | | I | | ı | | | |
| DESCRIPTION | sku | UPC | MRP (USD) | MRP (CAD) | | | |
| eTrex 32x | 010-02257-00 | 753759230814 | \$299.99 | \$399.99 | SCHEDULE B: 8526910070 HTS: 8426.91.0040 | | |

PHYSICAL SPECIFICATIONS:

| Unit dimensions (WxHxD): | 2.1" x 4.0" x 1.3" (5.4 x 10.3 x 3.3 cm) |
|------------------------------|--|
| Display size: | 1.4" x 1.7" (3.5 x 4.4 cm); 2.2" diag (5.6 cm) |
| Display resolution (WxH): | 240 x 320 pixels |
| Display type: | 2.2" transflective, 65K color TFT |
| Weight: | 5 oz (141.7 g) with batteries |
| Battery type: | 2 AA batteries (not included); NiMH or Lithium recommended |
| Battery life: | 25 hours |

| Internal memory: | 8 GB |
|-----------------------|---------------------------------------|
| Accepts data cards: | Yes - microSD™ card (sold separately) |
| Wireless: | ANT+® (eTrex 32x only) |
| Water rating: | IPX7¹ |
| Interface: | USB |
| Waypoints and routes: | 2,000 waypoints 200 routes |
| Track log: | 10,000 points 200 saved tracks |

PACKAGING SPECIFICATIONS:





| | eTrex 22x eTrex 32x |
|---------------------------------------|---|
| Gift box dimensions (W x H x D): | 3.4" x 5.4" x 2.7" (8.7 x 13.7 x 6.9 cm) |
| Gift box weight: | 8.0 oz (226.8 g) |
| Master carton dimensions (W x H x D): | 12.0" x 12.4" x 15.0" (30.5 x 31.5 x 38.1 cm) |
| Master carton weight: | 20.0 lbs (9.1 kg) |
| Master carton quantity: | 32 |
| | |

PRODUCT COPY:

Product copy for eTrex 22x and eTrex 32x can be downloaded from the <u>Dealer Resource Center</u>.

VIDEOS:

ETREX 22X AND ETREX 32X SERIES VIDEO



MERCHANDISING:

DUMMY UNITS



eTrex 22x SKU: **M08-02256-00** eTrex 32x SKU: **M08-02257-00**

ACRYLIC PEDESTAL



This display is designed for small, narrow spaces and should be used inside a glass case. When featuring multiple products, pedestals may be merchandised

side by side. Use with a dummy unit, small handheld bracket and small product card, ordered separately.

SKU: M00-10769-00

Size: 2.875" W x 2.875" D x 0.709" H

TRAY KIT SYSTEM



This display is great for small spaces and should be used inside a glass case. Displays up to 2 Garmin dummy units on each tray kit. For larger product assortments, tray kits may be merchandised side by side. Use with dummy units, small product cards, medium product cards, brackets, graphic back panels and trays, all ordered separately.

SMALL TRAY



SKU: M00-00527-00 Size: 7" W x 6" H

HIKING/OUTDOOR GRAPHIC BACK PANEL FOR THE TRAY





SKU: M00-10737-00 Size: 7" W x 9" H

This is one panel with artwork shown on both sides.

ACRYLIC NONPOWERED FREESTANDING DISPLAY WITH WHEELS



This display ships as one full piece with wheels, is nonpowered, great for small narrow spaces and includes a lock and key. These displays are fully customizable and fit a variety of Garmin products. Displays up to 12 Garmin dummy units. Use with dummy units, small product cards, medium product cards, brackets and the graphic backer, all ordered separately. Contact your inside sales rep or order administration representative to place an order for the display if you meet the order requirements.

SKU: M00-10756-00

Size: 16" W x 15" D x 68.5" H (approximately)

Delivered by FedEx Freight

Weight on pallet: 150 lbs (approximately)

Dimensions on pallet: 48" W x 40" D x 80" H (approximately)

HIKING/OUTDOOR GRAPHIC BACKER FOR THE ACRYLIC NONPOWERED FREESTANDING DISPLAY



Customize your acrylic display with this magnetic graphic backer that is easy to install on the inside of the case door.

SKU: M00-00541-00 Size: 14.350" W x 35" H

INTERCHANGEABLE MERCHANDISING COMPONENTS THAT CAN BE USED ON THE TRAY KITS AND THE ACRYLIC NONPOWERED FREE-STANDING DISPLAY:

SMALL PRODUCT CARDS

Size: 2" H x 2.5" W

| 22'COLOR The PRECOACE MAPS |
|----------------------------|
| M STRANGEL E NEWSKY |

eTrex 22x SKU: M00-00623-00

ETREX 32X

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eTrex 32x SKU: M00-00622-00

MEDIUM PRODUCT CARDS

Size: 3.5" H x 3.25" W



eTrex 22x SKU: M00-00623-01



eTrex 32x SKU: M00-00622-01

LARGE HANDHELD BRACKET



SKU: **M00-10753-00**

Size: 2.0" H x 2.75" W

MERCHANDISING (CONTINUED):

GARMIN BRANDED INTERNATIONAL GRAY FREESTANDING/COUNTERTOP VIDEO DISPLAY

Order these components to build your Garmin branded gray countertop/freestanding video display: dummy units, brackets, SD™ card, product card and graphics. You can also order these components to update your existing countertop or freestanding display.

Contact your inside sales rep or order administration representative to place an order for the components or full display if you meet the order requirements.

Freestanding display size: 24" W x 60" T x 20" D



GARWIIZ

Countertop display size: 12" W x 17.75" T x 14" D



Final artwork is subject to change from images shown in the merchandising section. For more information on merchandising, please visit the dealer resource center at Garmin.com.

COMPATIBLE ACCESSORY OVERVIEW:

TEMPE™ SENSOR²



SKU: **010-11092-30** UPC: **753759993122**

Transmit ambient temperature data wirelessly to your device with the tempe external wireless temperature sensor. It attaches to your pack, jacket or shoe.

MSRP: **\$29.99**

HRM-DUAL™ MONITOR2



SKU: 010-12883-00 UPC: 753759223137

HRM-Dual transmits real-time heart rate data over ANT+® connectivity and BLUETOOTH® Low Energy technology. It features a soft strap that is comfortable, adjustable and washable.

MRP: \$69.99

BIKE/CART MOUNT



SKU: **010-11023-00** UPC: **753759074654**

Simply snap your device into this mount, and you're ready to ride. The mount comes with four cable ties and fits up to a 1" (2.54 cm) diameter bar.

MSRP: \$9.99

CARABINER CLIP



SKU: **010-12897-01** UPC: **753759223649**

Keep your GPS device within reach while on the move with this carabiner clip. Your device fits securely into a mount that clips to your belt.

MSRP: \$12.99

COMPATIBLE ACCESSORY OVERVIEW (CONTINUED):

| ADDITIONAL ACCESSORIES | | SKU | UPC | MSRP | DESCRIPTION | IMAGE |
|------------------------|---------------------------|--------------|--------------|---------|---|-----------------|
| | chirp™ wireless beacon² | 010-11092-20 | 753759969820 | \$22.99 | A one-of-a-kind wireless beacon designed specifically for the outdoor adventures of geocaching. | GARMIN chirp |
| | USB cable | 010-10723-01 | 753759052973 | \$14.99 | Create routes and waypoints on your personal computer, and transfer them to your device. | |
| | Vehicle power cable | 010-10851-11 | 753759081829 | \$28.00 | Plug into any 12-V receptacle to power your Garmin device and conserve battery life. | . ♣ |
| | High-speed multi-charger | 010-10723-17 | 753759111540 | \$25.99 | Add two high-speed USB ports to your vehicle's 12-V outlet without losing the ability to power your compatible device. | |
| | Carrying case | 010-11734-00 | 753759980276 | \$14.99 | Protect your GPS with this close-fitting, lightweight case. Includes belt clip. | |
| | Adjustable handheld mount | 010-11031-00 | 753759075880 | \$29.99 | Secure your compatible handheld device to any flat surface with this adjustable mount. | |
| | Quick release lanyard | 010-11733-00 | 753759980283 | \$13.99 | Attach your device to this lanyard, and wear around your neck so you can stay hands-free during your outdoor adventures. | |
| | Retractable lanyard | 010-10888-00 | 753759066604 | \$24.88 | Keep your GPS close and secure with this retractable lanyard. | |
| | Flotation lanyard | 010-12525-01 | 753759177133 | \$7.99 | Keep your device close at hand on the water with this neoprene flotation lanyard. | |
| | Swivel belt clip | 010-11022-10 | 753759093662 | \$7.23 | Keep your device within reach with this swivel belt clip. Your device fits securely into a mount that clips to your belt. | Marie Control |
| | Belt clip | 010-11734-20 | 753759980375 | \$9.99 | This belt clip lets you keep your compatible device within reach while on the move. | e(ArtMh) |
| | Backpack tether | 010-11855-00 | 753759990138 | \$19.99 | This lightweight backpack tether is perfect for conditions that demand hands-free attention. | |
| | | | | | | |

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¹ See Garmin.com/waterrating

² Works with eTrex 32x only using ANT+® technology